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Introduction

Corporate Social Responsibility (CSR)

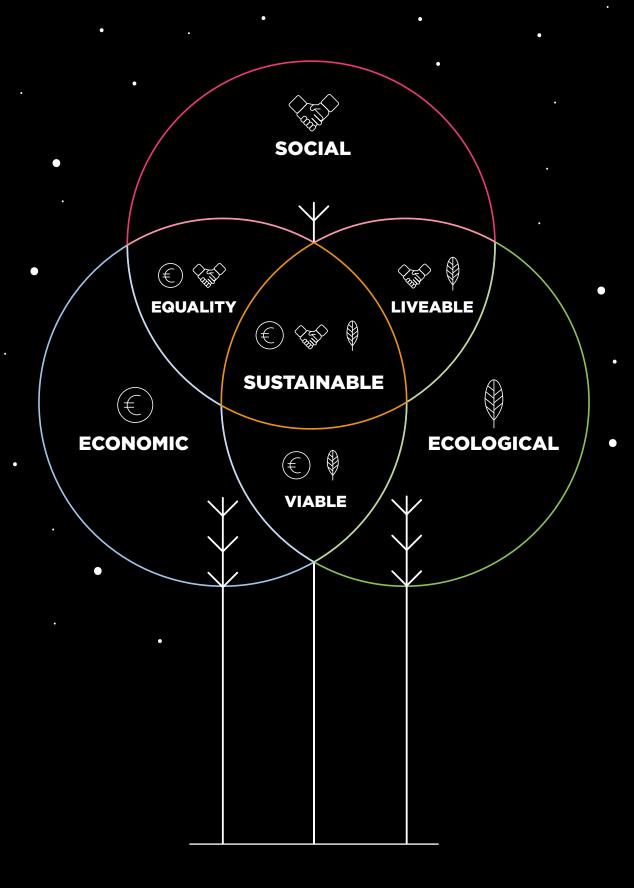
is a concept that refers to the voluntary integration of companies' social and ecological concerns with their economic activities and their relations with stakeholders such as employees, shareholders, suppliers, subcontractors and consumers (French Labor Ministry definition).

CSR therefore encompasses many possible actions in the social, ecological and economic fields. This is not simply a statement of the company's context and environment, but the long-term implementation of all positive and virtuous actions in all aspects: social, environmental and human.

The ultimate goal of the CSR «tool» is to achieve sustainable development of the

company in order to satisfy the present needs of its proper way of working, while preserving future generations and striving to reconcile the different worlds of economical, ecological and social issues.

CSR addresses the company's internal and external functions, but it has an impact on its players: prospective clients, current customers, suppliers, consumers, etc. It is a global tool that concerns us all. Aware of this major challenge, which has always been at the heart of its concerns regarding sustainable development, Concept Manufacturing has set up and continues to optimize its virtuous positioning and respect for CSR.



CSR FILE

The three dimensions of CSR

CSR lies on three main axes: the social focus, the environmental focus and finally the economic focus.



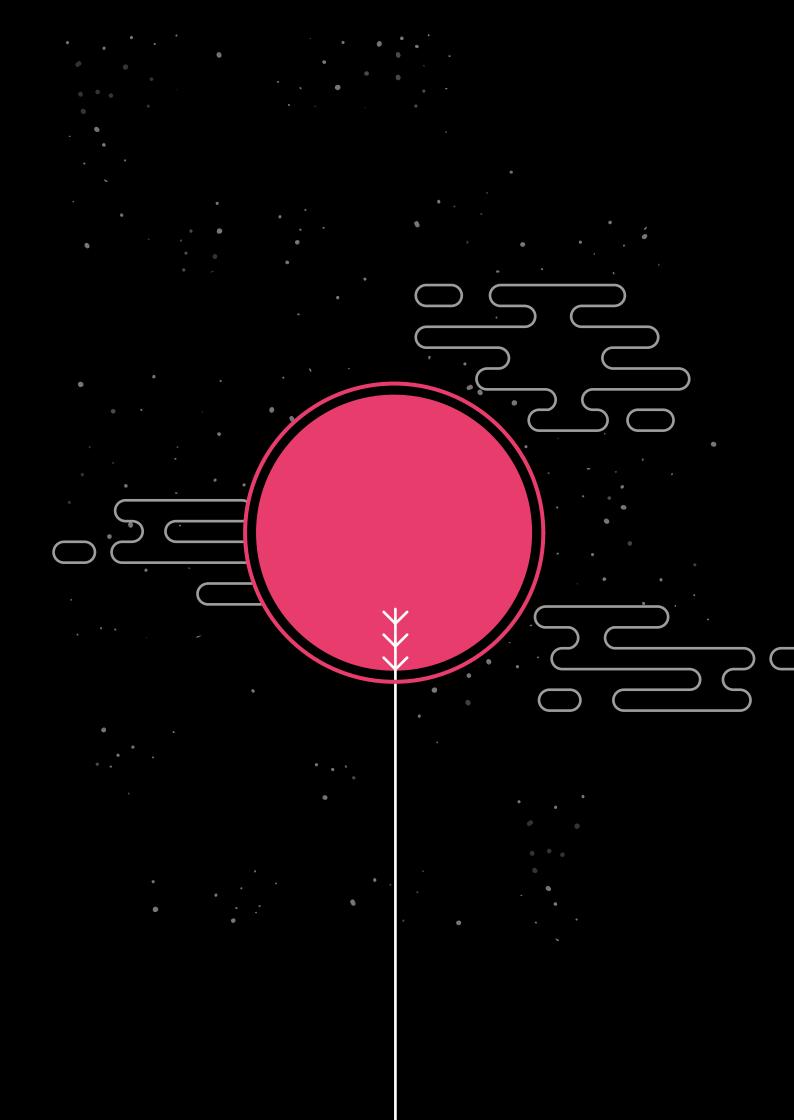
Anything related to relationships with people inside and outside the company. The social dimension represents the human factor of CSR.



Concerns everything that impacts the environment. How do the company's internal (products, goods and services) and external (impact of products and activities) behaviors affect the environment?



All the ethical issues of the business and its business efficiency and green business. How the company implements actions that protect the satisfaction of its economic needs, while putting CSR at the heart of its operations.











Concept Manufacturing China



The respect for human and civil rights (principle expressed in ISO26000).



Pleasant and scenic rooms mirroring the taste of each service: green plants, decoration, adapted lighting.



Free round trip bus transport servicing downtown to the factory premises to help workers not having any other means of transport.









UNIQUE **HUMAN DIMENSION**

A voluntary human dimension favored by the company's management involving all joint project staff such as the optimization of production processes, to avoid as much as possible laborious tasks, discussion groups and close interaction with Human Resources.



Transparency towards subconstractors and the same transparency in return: visibility of the products used, frequent visits to the places of activity, active exchange based on partnership relationships.



within the plant, equal opportunities and the possibility of internal career development for all (the majority of managers in charge of departments





RISK

MANAGEMENT

PROGRAM

trained fire personnel, frequent

evacuation drills, safety standard

fire extinguiers, frequent and safety

electrical

program:

equipment

management

Risk

standard

checks.

A DISCRIMINATION-FREE **COMPANY**

No racial or sexual discrimination and services are women).



COMPLIANCE WITH SAFETY **STANDARDS**

Compliance with safety standards at all stages of production and across the entire company.



Well-being of employees throughout the factory: workstations adapted to production with attention to ergonomics, air coolers in the textile department, air extractors in plastics, modern individual changing rooms, permanent sweeping of the textile workshop floors, meals provided in the canteen for all employees and workers.



Willingness to share professionally and culturally with French teams, visits from Chinese employees to forge links with their French counterparts.







Concept Manufacturing France



Operational since 2014, our spacious and pleasant premises are condusive to employee development. They have been well-thought out, with non-aggressive and progressive lighting, brightness parallel to natural daylight, highly-equipped staff canteen and a staff sports hall with several sanitary facilities.



First Aid training program proposed to those employees wishing to pursue it.



Risk management program: fire risks with frequent drills, regulated audit electrical or washing equipment checks.









Dynamic safety program in place: the wearing of essential safety equipment (shoes, vests, etc.) for staff and potential visitors, rule compliance checks, traffic in warehouses.



W.S.C. PARTNERSHIPS

A Partnership with a Work Support Center and a work integration company.



Professional and cultural sharing with Chinese teams. Visit of French employee teams to the Chinese production plant to build relationships and to work in dynamic groups.



WORK-STUDY CONTRACTS

Providing Work experience contracts to students as much as possible within the framework of the company's business activity.



YOUNG INTERNS

Systematic hiring of young people for their in-company internship programs at the end of 8th grade.



Prioritizing the awarding of Permanent work contracts to young people for their first job.



IN-HOUSE DEVELOPMENT

The company's strategy is to promote and prioritize internal development, proposing each employee requested training programs (for example, 20% of employees receive training in English).



INTERNS

Hiring of trainees, as often as possible, as part of their studies from Bachelor or Master levels.









Clients / Products Concept Manufacturing



A personalized and individual certificate of on-the-job training is issued to each person who has followed the training on how to use our Concept Microfibre and Delta Microfibre products.









Ergonomic products designed to promote the well-being of customer users, avoiding MSDs and significantly reducing the workload of cleaning staff; lightweight materials, ergonomic shape, size adaptable to each user (telescopic handles, for example).



FASTER BACK-TO-WORK PERIOD FOR STAFF

Work sick leave duration can be considerably reduced thanks to the ergonomics of our products, facilitating the return to an arranged activity, an optimum reintegration factor into social life.



ENHANCING MAINTENANCE CLEANING STAFF

Respect and enhancement of the function of maintenance agent staff through personalized training programs, the provision of training certificates, continuous monitoring and listening to what they require.



The ergonomics of our products make it possible for cleaning maintenance staff to avoid hazards at work.





Frequent use of external specialist expertise (prevention specialists, product ergonomists, trainers, etc.) to always strive to effectively improve ergonomics, functionality and the efficiency of our products.



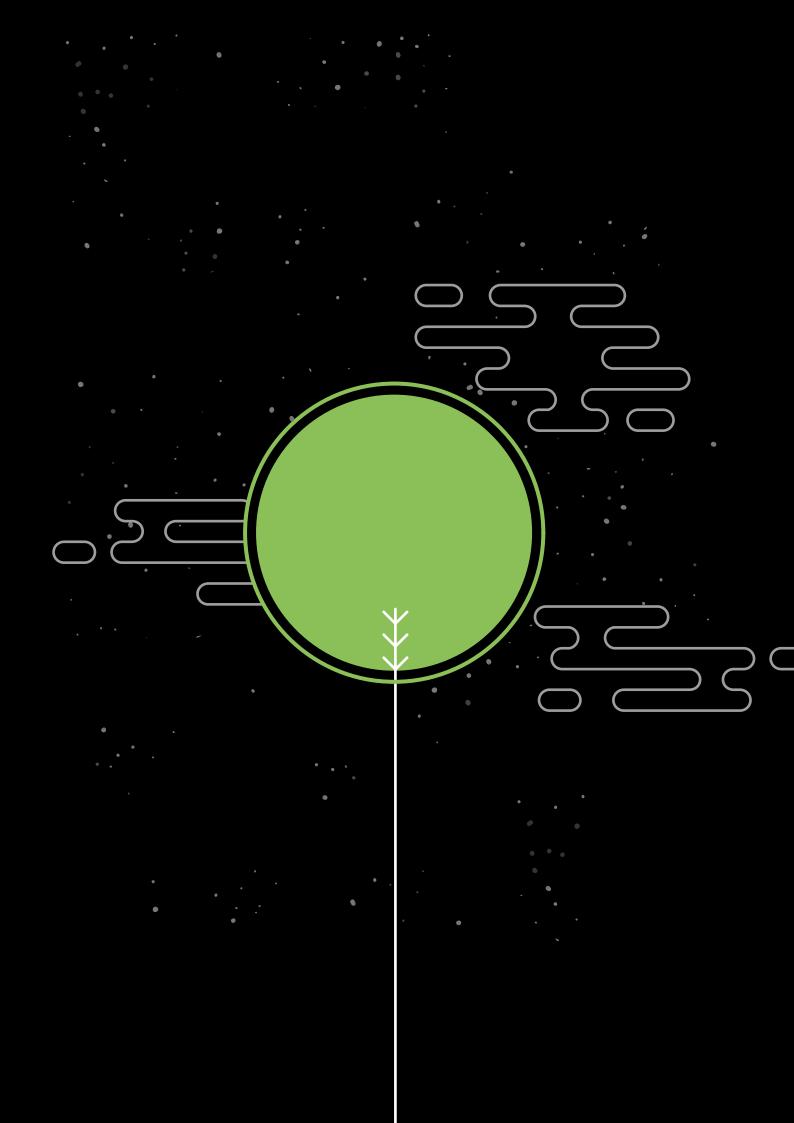
AVOID WORK ACCIDENT

The ergonomics of our products also make it possible to avoid risky situations for maintenance cleaning staff. For example, it is not necessary to move certain objects that are too heavy or to climb on a piece of furniture to reach a difficult area.



USER INTERACTIVITY

Unbiased consideration of users' opinions of our major products, through a systematic and individual survey, aimed at collecting the opinions and comments of cleaning staff, who are the most concerned and best able to evaluate our products from their daily use.











Concept Manufacturing China



Choice of components for tools and textiles that have the least possible impacton the environment: oxidized aluminum instead of anodized, one-component microfibers to facilitate end-of-life recycling, study of new manufacturing processes that considerably reduce the need for water and chemicals.











FREE TRANSPORT

Free round trip bus transport servicing downtown to the factory premises to help workers not having any other means of transport.





Frequent air quality testing in our plastics department.



Water management optimization : drainage for wastewater.



Installation of solar panel project on the roof of factory production units.



Frequent monitoring of supply chains to ensure that the products and processes used are in line with Concept Manufacturing China's environmental commitment.







Concept Manufacturing France



Weekly collection of used cardboard boxes for recycling by a specialized reintegration company.





Insulated premises to avoid any heat loss in winter, no over-consumption of energy.

Frequent collection of aluminum and plastic waste by a specialized recycling company.



Undertaking and implementation of a Carbon footprint assessment to prompt alternatives: prioritizing maritime transport and 40-foot containers for greater transport optimization.









Rainwater drainage system adapted for floods.



ORDER CONSOLIDATION

Encouraging customers to group their orders as much as possible and optimize weekly deliveries.



SYSTEM

Roll out of an ERP system to favor virtual business documents: paper savings; mail cost savings with a direct impact on savings at all stages of the mailing system.



RESEARCH & DEVELOPMENT UNIT

Integrated Research and Development Unit, working in close collaboration with the engineers at the Chinese plant, to develop tools and textiles that are increasingly environmentally friendly, both in terms of their components and their operating methods.



ENVIRONMENTAL AWARENESS

Environmental monitoring of sustainable development methods. Subscription to the REACH help desk newsletter.







Clients / Products Concept Manufacturing



Lightweight textiles to reduce the waste weight and consumption







REDUCTION IN

ENERGY CONSUMPTION

Microfiber fabric requiring only

a quick drying time, at moderate

reducing

temperature,

consumption.



energy



High-performance microfiber fabric that significantly reduces the need for additional chemicals for cleaning activities.



WATER VOLUME REDUCTION

The pre-impregnation method is a washing technique that we have been using for fifteen years, and results in significant water savings: up to twenty times less water is needed to wash floors thanks to the high quality microfiber fabric, which does not require much water to be effective.





Concept Manufacturing textiles are very light in weight compared to other textiles resulting in reducing the amount of waste energy consumption, water and chemicals in washes.

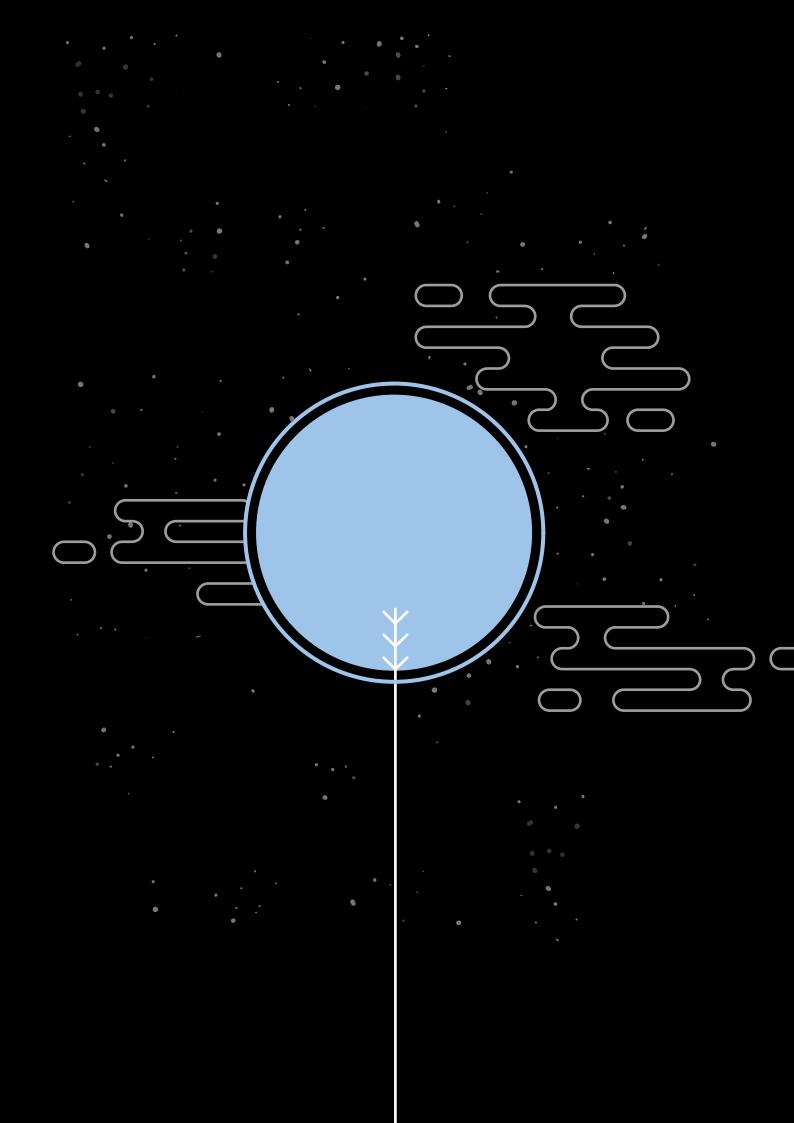


Durability of materials: aluminum and/or plastic handles and supports, high-performance microfiber textiles: less long-term waste, more durable products avoiding having to frequently replace them.



Aluminum handles, maintenance supports for recycling.

HOLDER SUPPORTS











Concept Manufacturing China

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An active partnership with subcontractors, reducing transport and logistics costs.







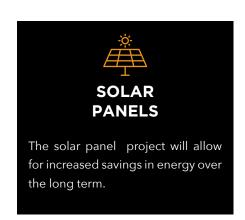




Active partnership with subcontractors to minimize rotations for incoming raw materials or accessories, therefore reducing the cost of transport for subcontractors, as well as logistics costs (delivery, processing) in the Concept Manufacturing China plant.



Transparency and ethical behavior with the plant's subcontractors and suppliers, in order to collectively and fairly leverage productivity gains.





The implementation of a strategy aimed at considerably reducing the need for water and energy leads to a significant reduction in operating costs over the long term.







Concept Manufacturing France

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Prioritizing the use of 40-foot maritime containers, although less numerous are much more optimized.











Cost reduction by limiting 20 feet maritime containers in preference to 40 feet, which are more scarce but much more optimized; the of internal logistics players use and subcontractors, shipping companies, freight forwarders, etc.



ECOLOGICAL AND SOCIAL CHOICES

Concept Manufacturing deliberately based its economic development on ecological and social choices, pioneering and innovative in this new positioning since the early 2000s. Concept Manufacturing was the first to develop its product ranges and development strategy in bringing together ergonomics and user wellbeing at the center priority of what it does. This meaningful choice has positioned the company as a leader in the professional hygiene and cleaning market, a position it still holds today.





The integrated plant in China makes it possible to maintain stability in production costs over the long term, while promoting the sharing of solutions to environmental challenges.



SYSTEM

Roll out of an ERP system to favor virtual sales documents: a saver in time, productivity, mail processing and safe shipments to customers.



Favor maritime transport for the supply of products sold, more economical than air transport and much more eco-citizen responsible.



COLOR **MATCHING**

Concept Manufacturing France has got now its own color assesment cabinet, in order to measure the colorimetry of our textiles and tooling. So, the chromatic harmony is double checked in China and in France, saving time and shipping costs when sending the the textile themselves prior to production.







Clients / Products Concept Manufacturing



Microfiber requiring little water helps save water.











Reduced need for additional chemicals when using the textiles therefore avoiding additional costs.



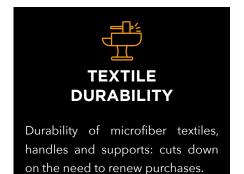
The ergonomic design of our maintenance tools facilitates the quick return of an agent after a work stoppage, thanks to their light and easy handling. The reduction in the duration of work stoppages of the employees concerned represents a significant saving for the employer.



The saving of energy thanks to a short time in moderate temperature machine washing when cleaning microfibers and a greater number of bands washed with each cycle.



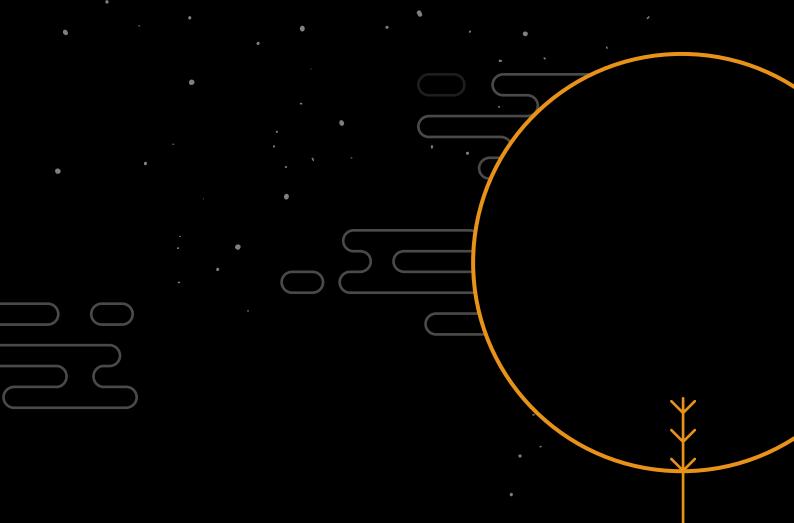
Saving time and security thanks to the sending of commercial documents by the ERP system to and from Concept Manufacturing France: orders, acknowledgements of receipt, invoices, etc.





WATER PURCHASE AND REPROCESSING

The pre-impregnation method allows a very significant reduction in the cost of purchasing water. This same method greatly reduces the quantity of used and discharged water, resulting in a significant reduction in water treatment costs, which is a double saving.





Concept Manufacturing

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