



Health supplies since 1988



HYGIENE



DENTAL



INCONTINENCE



GLOVES



GYNECOLOGY



PROTECTION



BEAUTY



LABORATORY



HOSPITAL



STERILIZATION



DRESSING



CARDIOLOGY



ULTRASOUND



PHYSIOTHERAPY



DISINFECTION

SOFTcare

Partners in Health, Business and Trust



Health supplies since 1988

More than **1.400 product codes** in **15 product categories**

Bournas Medicals is a **modern Greek company**, operating since **1988** in the **trade of disposable medical and health supplies**.



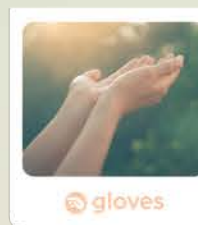
hygiene



dental



incontinence



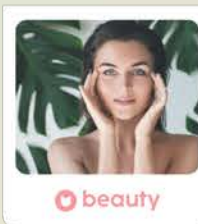
gloves



gynecology



protection



beauty



laboratory



hospital



sterilization



dressing



cardiology



ultrasound



physiotherapy



disinfection

It maintains a leader position with its **productive** and **import activity**, while it has a **significant** presence with dynamic export activity in more than **50 countries** abroad.

Partners in Health, Business and Trust



Health supplies since 1988

our VISION

We **inspire** companies related to our products and health sectors all **around the world**. We are the **No.1 choice** for the wholesaler of health supplies.

CORE VALUES

our VALUES

- Quality
- Integrity
- Order
- Trust
- Consistency
- Sincerity
- Flexibility
- Innovation

our VOICE

- Human to Human
- Business to Business
- Stable
- Modern
- Elegant

Our Story

Some of the milestones of a success story that continues to this day...





Health supplies since 1988

our MISSION

To **support** the modern **wholesale business** as **one stop point** for the supplies of **medical and health disposables**.

OUR FUNDAMENTAL PRINCIPLE

We do not sell directly to customers of our customers or end users.

our GOALS

- To provide **products** that **meet** the **strictest criteria, certifications** and **specifications**.
- **To adjust our pricing** policy and **catalogue** in a way that **ensures the increase of sales for our customers**.
- **To create certified** affordable medical consumables, through our own brand label ("**SOFT Care**"), based on the needs and trends of the markets we operate.
- The continuous **expansion** of our **catalogue** with new products & options.
- To support our **B2B** network of **customers worldwide**, with high level after sales services and training for our products.



Health supplies since 1988

Our PRESENCE

Our Sales, Imports and Exports departments have a dynamic presence throughout Greece and in more than 50 countries worldwide.

Taking full advantage of the **technology**, the **know-how**, and our **structures** combined with a wide network of **trusted partners**, our **voice & our products reach every corner of the world.**



Health supplies since 1988

our CLIENTELE

When **certified quality, know-how**, flexibility, and **immediacy** meet **methodical communication**, then **unbreakable relationships of mutual trust are built**.
A **vast number of companies** in more than **50 countries worldwide**, honor us by choosing us as their **primary supplier** for **medical and health disposables**.



Health supplies since 1988

our PEOPLE

Professionals selected with the strictest criteria, stand out for their **experience, knowledge, and training**. They consistently serve the job description that everyone has undertaken, forming **a unique dynamic team** for the best service of our demanding clientele. We use the experience of “yesterday”, we respond to every challenge of “today”, contributing to **a better future for “health sectors”**.

Partners in Health, Business & Trust

By choosing “Bournas Medicals” for your medical & health supplies you have **multiple benefits**



Experience

More than **30 years**
close to your needs



Our dynamic profile

- Presence with our products in more than **50 countries** worldwide
- Production, import and export activity





A variety of products

- More than **1.400 product** codes in **15 product categories**
- Our catalogue includes the finest international brands in health supplies
- Continuous research and development
- Our products meet the needs of various sectors:

Medical

Health

Dental

Beauty

HO.RE.CA

Tattoo

Industry

- | | | | |
|-------------------------------------------------------------------------------------|----------|-------------------------------------------------------------------------------------|--------|
|  | Medical |  | Health |
|  | Dental |  | Beauty |
|  | HO.RE.CA |  | Tattoo |
|  | Industry | | |

Thanks to:

- SOFT**care





Certifications and standards

A number of certifications standards guarantee the quality and safety for the end user.



Conformity marking

for regulating the goods sold within European Union



Medical Devices Mark

All products marketed with this symbol comply with requirements stipulated in European Directives



ISO 13485: 2016 by G-Certi

Certification for the Quality Management of Medical Devices



Health Technology Certification from HTCert

Certification for the good practice of distribution of medical devices



ISO 9001: 2015 by Qcert

Certification for the Quality Management



ISO 14001: 2015 by Qcert

Certification for the Effective Environmental Management



ISO 45001: 2018 by EBETAM MIRTEC

Certification for the Health and Safety at Work



ISO 50001: 2018 by EBETAM MIRTEC

Certification for the Efficient Energy Management



Registered for the use of GS1 Barcodes

according to the new European Regulation for Medical Devices



Partners in Trust

- We do not sell directly to our customer's clients or end users
- We are fully in line and up to date with the existing legislations and developments in the market we operate



Business to Business Client Service

We guarantee the best service thanks to:

- Our **one stop shop** character and the wide range of products
- Our **B2B e-shop** for even faster and easier placement of your orders
- We provide **consulting** on health supplies for the **best service of your customers**

Since 1988, with steady steps, with knowledge and consistency, we inspire, we create, we train, we guide...

Our Products

A **wide range** of **products** in **15 product series**, meet every modern need in **medical and health supplies**.

- 🕒 **hygiene** Medical and examination rolls (In-house production)
- 🦷 **dental** Dental disposable products
- 💧 **incontinence** Incontinence products
- 🧤 **gloves** Examination and protective gloves
- ✂️ **gynecology** Disposables for gynecology clinics
- 🧪 **laboratory** Laboratory disposables
- 🏥 **hospital** Hospital disposables
- 👕 **protection** Protective clothing and relevant means
- 💅 **beauty** Disposables for beauty services.
- ☒ **sterilization** Disposables of sterilization
- 🩹 **dressing** Dressing and gauze products
- ❤️ **cardiology** Disposables for cardiologists
- 🔊 **ultrasound** Disposable products for ultrasound test (sonography)
- 🧘 **physiotherapy** Disposables for physiotherapy clinics
- 🧼 **disinfection** Disposables for disinfection and cleaning



Our Products

We produce and import **medical** and **health disposables** of the **highest standards**, while our catalogues includes a vast number of the most well respected and leading **brand names**.

Exclusive Distributor in Greece:

AURELIA® GLOVES



Dr. Schumacher



Distributor in Greece:

seni®
care

Some of our Brands:

meso-relle®

TOSHIBA



3M

SONY



FIAB®

 **mitsubishi®**

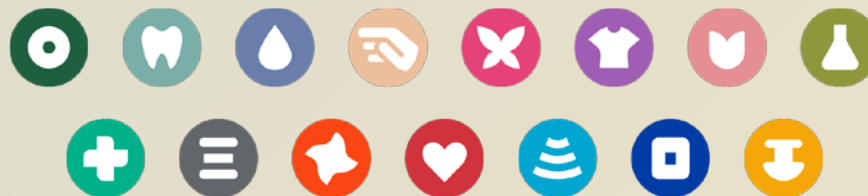
SKINTACT®
A Leonhard Lang Brand

INTCO

Our own Brand

SOFTcare

Certified medical disposable products,
support healthcare, with an affordable price.



The Brand "**SOFT Care**"

for more than **12 consecutive years** is present in every modern clinic, hospital and any other health structure through our network of customers who choose it.

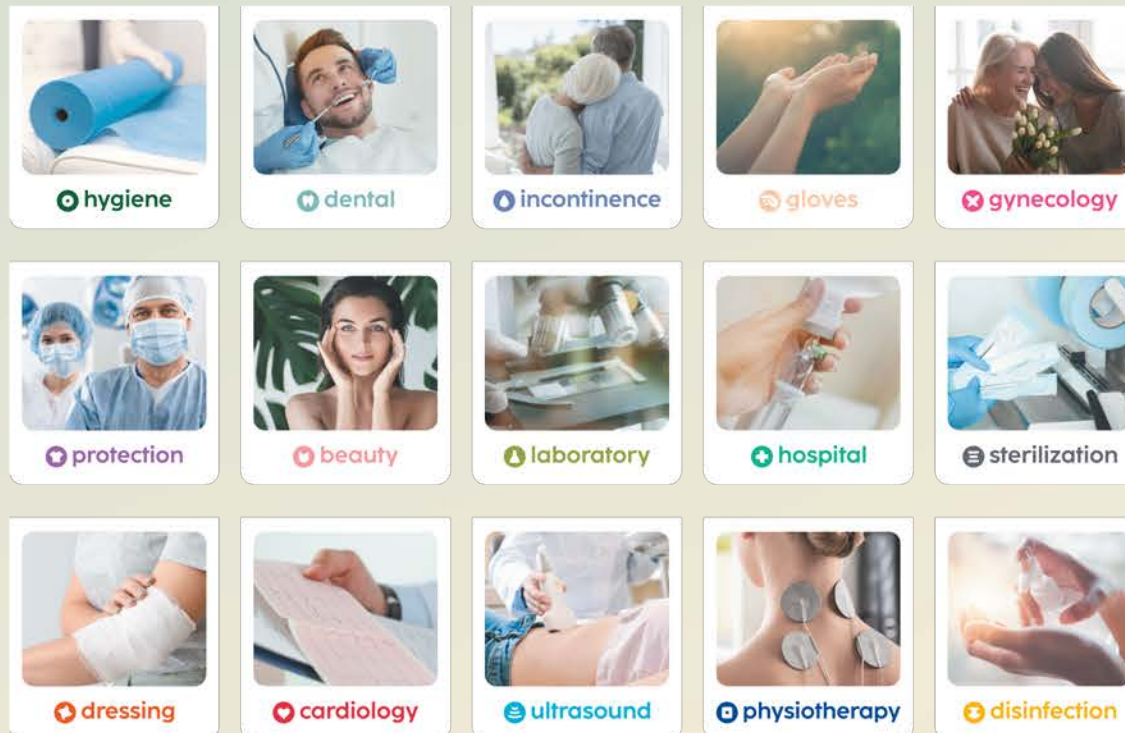
Guarantees:

- High quality
- Certified under the strictest criteria
- Wide range of options for all our product categories
- Value for money solution for the modern and demanding businessman and trader of medical consumables



Health supplies since 1988

More than **1.400 product codes** in **15 product categories**



Partners in Health, Business and Trust



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