

Tennant Company
INTERCLEAN 2018 Media Kit
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TABLE OF CONTENTS

TENNANT COMPANY OVERVIEW

ABOUT US
EDITORIAL

INTERCLEAN OVERVIEW AND PRESS RELEASES

T500/T500E
T350
FLEET MANAGER IRIS®

PRODUCT COLLATERAL

IMAGES
BROCHURES
VIDEO LINKS

COMPANY OVERVIEW: About us

Creating a Cleaner, Safer, Healthier World

Founded in 1870 by George H. Tennant, Tennant Company began as a one-man woodworking business, evolved into a successful wood flooring and wood products company, and eventually into a manufacturer of floor cleaning equipment. Throughout its history, Tennant has remained focused on advancing our industry by aggressively pursuing new technologies and creating a culture that celebrates innovation. Today, Tennant Company is a recognized leader of the cleaning industry. We are passionate about developing innovative and sustainable solutions that help our customers clean more spaces more effectively, addressing indoor and outdoor cleaning challenges

Editorial

When you plan for the future, what are your priorities? At Tennant, we know and understand that our actions have an impact on our life and environment today and in the future. That's why we put so much focus on innovation and sustainability.

Innovation because we are relentless in our ambition to be creators of new by delivering equipment that cleans better at a lower cost and using fewer chemicals and less water.

Sustainability because our actions contribute to our customers' ability to maintain clean, safe and healthy environments for the facilities in their care and, ultimately, allow Tennant Company to create a cleaner, safer, healthier world.

Over the past year, our actions and investments include:

- ✘ Continuous expansion and improvement of our products and solutions offering, consisting of mechanized cleaning equipment, detergent-free and other sustainable cleaning technologies, aftermarket parts and consumables.
- ✘ Development of IRIS® Fleet Management system, connected to and integrated into our machines, that provide technical, user and location information in real time.
- ✘ Development of a short- and long-term leasing offer, Tennant Rent; as well as offering pre-owned machines, Tennant Pre-owned - with a pre-owned machine warranty.
- ✘ Investment in On site Orbio production technologies to reduce and replace many conventional daily use cleaning chemicals
- ✘ Development of a Service organisation through logistics agencies, increasing the number of technicians, and establishing advanced computerised tracking tools.
- ✘ And sending out dedicated, occupational Sales teams that are trained to be your personal advisers.

In the coming years, Tennant Company anticipates expanding our business through telemetry, battery technology, water recycling and robotics. We believe these investments will contribute to our customers' ability to maintain clean, safe and healthy environments for the facilities in their care and, ultimately, allow Tennant Company to help create a cleaner, safer, healthier world. Tennant has a reputation for engineering and developing fast, agile and meticulous cleaning solutions that are tailored to your business environment, accommodated in partnership with you. Solutions that make your floors shine – so you can do the same.

Press Release T500/T500e & IRIS® FLEET MANAGEMENT SYSTEM

Tennant Company Launches New Family of Walk-Behind Scrubber-Dryers and Enhanced Web-Based Fleet Management System

T500/T500e and IRIS Fleet Management System deliver intelligent technologies to drive increased performance

MINNEAPOLIS, Feb. 14, 2017—Tennant Company (NYSE: TNC) today introduced its newest family of automatic scrubber-dryers – the Tennant T500 and T500e – adding to its broad portfolio of commercial floor scrubber-dryers and cleaning solutions. This new family of walk-behind scrubber-dryers enables professional cleaners to improve cleaning performance and address the hassle of manual battery maintenance. The T500/T500e scrubber-dryers are available with Tennant’s newly enhanced IRIS® fleet manager, a web-based fleet management system that provides customers more thorough information regarding equipment use to help clean more intelligently and efficiently.

“Our latest in a long line of innovative walk-behind scrubber-dryers delivers the reliability and exceptional performance our customers have come to expect from Tennant,” said Dave Huml, Senior Vice President of Global

Marketing for Tennant Company. “Coupled with an innovative suite of technologies that help to extend machine life and reduce cost of ownership, we believe these new scrubber-dryers deliver an ideal solution for cleaning professionals who need predictable results and effective tools to better manage their cleaning programs.”



The T500 walk-behind scrubber-dryer offers innovative technologies to drive performance and increase versatility. Equipped with the exclusive Smart-Fill™ automatic battery watering system, customers can focus on cleaning without the hassle of manually watering batteries.

Key benefits include:

- **Easier Maintenance:** Patent-pending Smart-Fill automatic battery watering system eliminates the task of the operator having to manually check, open and fill flooded batteries.
- **Improved Performance:** The new 700mm orbital cleaning head option effectively removes floor finish without expensive detergents.
- **Automated Service Notification:** Integrated with IRIS Fleet Manager to receive automatic Smart-Fill alerts that require immediate attention to provide the ultimate line of defense for maximizing battery performance.
- **Simplified Operation:** Optional Pro-Panel™ LCD touch screen controls with on-demand video tutorials and Zone Settings™ help deliver predictable cleaning results every time.
- **Minimize Environmental Impact:** ec-H2O NanoClean™ technology* electrically converts water into an innovative cleaning solution that cleans effectively, saves money, improves safety, and reduces environmental impact compared to daily cleaning floor chemicals and methods.

The IRIS Fleet Manager allows users to monitor and manage their machines while driving performance. The system provides full visibility of the user’s fleet with a wide variety of reporting and monitoring capabilities including the



delivery of key performance metrics and intelligent insights that are conducive to increased productivity. It also allows users to view an analysis of costs to clean, allowing them to make informed decisions regarding where and how to reduce costs. IRIS Fleet Manager provides monitored battery usage so that battery charging** behaviors and maintenance may be optimized, thus extending the life of the battery while reducing both battery replacement costs and equipment downtime. New Service Reporter*** feature for Tennant

Service customers allows customers to identify trends in maintenance spending including misuse and abuse and machine uptime.

For more information, visit <http://www.tennantco.co.uk>

* ec-H2O NanoClean™ technology is not suitable for all soils, including heavy concentrations of fats and oils. Depending on the type of soil, conventional chemical cleaners may be required.

**Battery metrics are available on select models only.

***Service Reporter data available only on machines serviced by Tennant and in selected countries.

Company Profile

Minneapolis-based Tennant Company (NYSE: TNC) is a world leader in designing, manufacturing and marketing solutions that empower customers to achieve quality cleaning performance, significantly reduce their environmental impact and help create a cleaner, safer, healthier world. Its products include equipment for maintaining surfaces in industrial, commercial and outdoor environments; detergent-free and other sustainable cleaning technologies; and coatings for protecting, repairing and upgrading surfaces. Tennant's global field service network is the most extensive in the industry. Tennant has manufacturing operations in Minneapolis, Minn.; Holland, Mich.; Louisville, Ky.; Chicago, IL; Uden, The Netherlands; São Paulo, Brazil; and Shanghai, China; and sells products directly in 15 countries and through distributors in more than 80 countries. For more information, visit www.tennantco.com. The Tennant Company logo and other trademarks designated with the symbol “®” are trademarks of Tennant Company registered in the United States and/or other countries.

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Press Release T350

Tennant Company launches new T350 Stand-On Floor Scrubber-Dryer for superior cleaning
Innovative new machine reduces cleaning costs while delivering high performance cleaning results.

MINNEAPOLIS, MN September 11, 2017 - Tennant Company (NYSE: TNC), a leading cleaning solutions provider, announces the launch of the **T350 Stand-On Floor Scrubber-Dryer**. Leveraging Tennant innovative technologies, the new T350 reduces overall cleaning costs while providing a healthier, safer and higher quality cleaning performance.

The T350 is built with Tennant technologies designed to deliver a better clean in less time than traditional walk-behind scrubber-dryers or other stand-on machines in the market. The Tennant durable design and easy-to-access mechanicals mean cleaning professionals are now able to clean more than 2500 square meter per hour without sacrificing performance on the floor.

“We’re excited about the launch of this new solution for our customers. The stand-on design with Tennant technology will improve the day-to-day performance for cleaning as well as create enhanced environments for operators and consumers, alike.” said Dave Huml, Tennant Company Senior Vice President of Global Marketing, EMEA and APAC.



The stand-on design ensures greater operator comfort and control with the ability to clean more efficiently in a unique array of spaces and settings. Plus, the intuitive on-board systems make it easy for operators to be up and running more quickly and more often than with other types of scrubber-dryers.

As always, Tennant puts the health and safety of the operator, consumers and the environment first with the use of its exclusive ec-H2O NanoClean® technology* designed to reduce water consumption up to 70% and thus leaving fewer cleaning detergents into the waste stream. The result is a truly healthier environment for consumers with reduced slips and falls, and a better operator experience with an ergonomically designed machine featuring easy-to-use steering and controls.

Visit www.tennantco.com to learn more about the unique features, benefits and specifications of the new **T350 Stand-On Floor Scrubber-Dryer**.

* ec-H2O NanoClean™ technology is not suitable for all soils, including heavy concentrations of fats and oils. Depending on the type of soil, conventional chemical cleaners may be required.

Company Profile

Founded in 1870, Tennant Company (TNC), headquartered in Minneapolis, Minnesota, is a world leader in designing, manufacturing and marketing solutions that empower customers to achieve quality cleaning performance, significantly reduce their environmental impact and help create a cleaner, safer, healthier world. Its products include equipment for maintaining surfaces in industrial, commercial and outdoor environments; detergent-free and other sustainable cleaning technologies; cleaning tools and supplies; and coatings for protecting, repairing and upgrading surfaces. Tennant's global field service network is the most extensive in the industry. Tennant Company had sales of \$808 million in 2016 and has approximately 3,200 employees. Tennant acquired IPC Group in April of 2017. IPC Group, headquartered in Italy, had sales of \$200 million in 2016 and has approximately 1,100 employees. Tennant Company has manufacturing operations throughout the world; and sells products directly in 15 countries and through distributors in more than 100 countries. For more information, visit www.tennantco.com and www.ipcworldwide.com. The Tennant Company logo and other trademarks designated with the symbol “®” are trademarks of Tennant Company registered in the United States and/or other countries.

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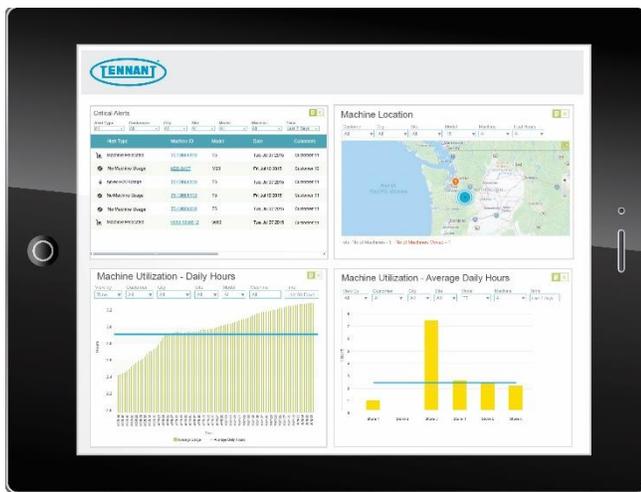
Press Release IRIS® FLEET MANAGEMENT SYSTEM

New IRIS® Fleet Manager Solution from Tennant Company Leverages the Internet of Things to Help Customers Drive Measurable Results and Reduce Cost to Clean

MINNEAPOLIS, November 2015—Tennant Company (NYSE: TNC), a world leader in designing, manufacturing and marketing solutions that help create a cleaner, safer, healthier world introduces IRIS Fleet Manager, an intelligent command center that provides daily, actionable data from machine to human, empowering customers to take greater control of their cleaning operations and drive measurable results. Remote visibility to machine performance, equipment usage and machine location helps customers tackle some of their biggest challenges such as reducing costs, improving cleaning efficiency, and enhancing machine and employee productivity.

With years of field-tested performance, the patented IRIS technology connects users with anytime-anywhere access to critical alerts, usage data and machine location information to enable proactive fleet management.

“As customers face constant pressure to increase cleaning consistency and efficiency, Tennant’s IRIS Fleet Manager provides powerful insights to help improve cleaning operations,” said David Huml, Senior Vice President of Global Marketing for Tennant Company. “Tennant has been a leader in the Internet of Things (IoT) within the cleaning industry. IRIS Fleet Manager uses machine-to-machine technology, to provide the comprehensive information customers want. Whether monitoring multiple machines across a large facility, or keeping track of a fleet spread across the country, information collected through IRIS will help our customers more effectively manage their Tennant assets and lower their overall cleaning costs.”



Developed with a focus on providing customers easy access to powerful insights, IRIS Fleet Manager is easy to use and efficient. Using a desktop, laptop or tablet to access information, the IRIS dashboard is seamlessly accessible through the My Tennant portal, displaying clear charts and graphs of critical data points helping facility managers and operators stay on top of the day-to-day variables of cleaning operations and fleet management.

Powerful Insights Drive Important Results:

- Usage by machine
- Machine location
- ec-H2O™ Technology usage *
- Email Critical Alerts

IRIS Fleet Manager is currently available on 19 Tennant commercial and industrial cleaning machines in nine countries around the world.

To learn more about IRIS Fleet Management, visit www.tennant.co.uk/iris.

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PRODUCT COLLATERAL and IMAGES

Click each hyperlink to view images, brochures, videos and more:

[T500](#)

[T350](#)

[IRIS](#)

[Sustainability report](#)

Company Logos:

