

THE UK'S LARGEST DEDICATED CLEANING & HYGIENE EVENT















THE UK'S LARGEST GATHERING OF CLEANING & HYGIENE PROFESSIONALS

WHO ATTENDED THE CLEANING SHOW 2017?

5,757 ATTENDEES

OVER **100** EXHIBITORS

32 Speakers

23%

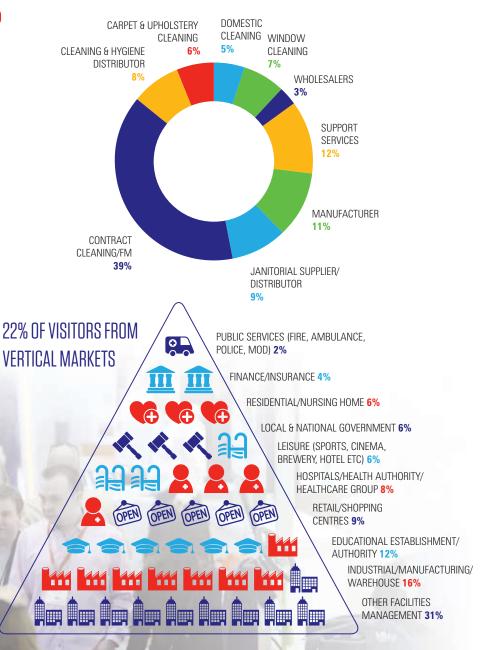
SPEND OVER €1 M PER YEAR ON CLEANING PRODUCTS AND SERVICES

10% FROM OVERSEAS

21ASSOCIATION SUPPORTERS

25 FREE-TO-ATTEND SEMINAR SESSIONS

78% OF VISITORS ARE CLEANING & HYGIENE SPECIALISTS



The Cleaning Show attracted a senior audience representing a huge range of vertical markets as well as cleaning professionals. Attendees use the event to keep up to date with industry trends and source new products. Here are a few examples of job titles of attendees...

Contract Cleaning / FM

Atlas Cleaning Ltd - Facilities Director

Bilfinger Europa FM - Procurement Category Buyer Birkin Cleaning Services Ltd - Director & Co-owner

Carillion PLC - Services Director

Compass Group UK & Ireland Ltd - Managing Director

Emprise Services plc - Chief Executive Enterprise Support Services - Director Facilicom UK - Operations Director

G4S - Contract Manager

Greenzone Cleaning & Support Services Ltd - Managing

Director

Incentive QAS - Managing Director

Floorbrite Ltd - Managing Director

Indepth Managed Services - Operations Director

Interserve - General Manager

ISS - Director

ISS Facility Services Ltd - General Manager
Julius Rutherfoord & Co Ltd - General Manager
LCC Support Services Ltd - Executive Chairman
Mitie - Director of Sectors & Strategic Accounts

Mitie, Clean Environments - General Manager MBE Monthind Clean LLP - Partner

NIC Services Group Ltd - Director

OCS - Managing Director

Principle Cleaning Services Ltd - Managing Director

Regent Samsic - Managing Director Servest - Managing Director Sodexo Ltd - Head of Cleaning

Wettons Cleaning Service - Managing Director

Local and Central Government

Kent - Operations Director

Hampshire - Cleaning Supervisors

Lancashire - Area Managers

Essex - Streetcare Managers

Nottinghamshire - Cleaning Manager

Durham - Technical Project officer, Contract Manager; Building

Cleaning Contract Support Officer

Plus Contract Managers, Procurement Officers and many more

from 12 London Boroughs

Hospital & Healthcare Authority

Salford Royal - Head of Hotel Services

NHS Blood & Transplant - Estate & Facilities Manager

Wellington Hospital - Housekeeping Manager

Aintree University Hospital - Domestic Services Manager

North Hampshire Hospital - Lead Manager South Essex Partnership Trust - Facilities Officer

Milton Keynes Community NHS Trust - Operational Lead -

Domestic Services

Special Hospital Service Authpority - Head of Housekeeping Maidstone & Tunbridge Wells NHS Trust - AGM - Facilities

The Grange Centre - Head of Housing and Facilities

Kent & Medway NHS & Social Care Partnership Trust -Site Support Safety Officer

Derbyshire Health Care NHS Foundation Trust - Domestic Supervisor

NHS Property Services - National Service Improvement Manager Derbyshire Healthcare NHS Trust - Domestic Supervisors Queen Elizabeth Hospital - Domestic Services Manager & Head

of Facilities

Western Sussex Hospitals NHS Foundation Trust - Head of

Domestics

Maidstone & Tunbridge Wells NHS Trust - AGM - Facilities

Care Homes

Cadogan Care - Director

Kalsi Care - Director

Colten Care Ltd - Senior Buyer

Apex Care Homes Ltd - Non-clinical Co-ordinator

Cliftonville Care Home - Customer Service

Margaret House, Residential Care Home - Proprietor The Care Home Environment - Business Manager

Tree Tops Residential Care Home - Owner Care Provider **Porthaven Care Homes** - Group Hospitality Manager

Private Health Group

Bupa - Hotel Services Manager

BMI Healthcare - Lead Manager

Nuffield Health - National Cleaning Manager

Shaw Healthcare - Head Facilities Manager

Educational Establishments

University of London - Knowledge Centre Manager

Manchester University - Facilities Manager

The London College - Facilities manager

University of Sheffield - Accommodation Operations Manager

University of Warwick - Tender and Operations Manger

Hospitality

Sheraton Grand London - Head Housekeeper

Jumeirah Carlton Tower - Director of Housekeeping

Wyboston Lakes Hotel - Housekeeping Manager London Marriott West India Quay Hotel - Director

of Services

Georgian House Hotel - Assistant Head Housekeeper

Le Meridian Piccadilly Hotel - Housekeeping

Adabisc Future Qatar - Facilities Manager

Four Seasons Hotel - Director of Housekeeping

Leisure

Manchester Central Convention Complex - Service Manager

02 Arena - Supervisor **Parkwood Leisure** - Duty Manager

Tottenham Hotspur Football Club - Stadium Director

Rugby Football Union - Venue Facilities Manager

Fulham Football Club Ltd - Manager

Leeds Cricket Football & Athletic Co Ltd - Cleaning Supervisor

Retail

The Co-op - Contract Delivery Manager

Intu Properties Plc - Head of Environmental Services

Sainsbury's - Buyer B&O Plc - Head of Range

Tesco Pic - Procurement Manager

Harrods Ltd - Procurement Category Manager Starbucks Coffee Co - Quality Manager

The Co-operative Group - Head of Contracts & Service

Improvement

Bicester Village Retail Outlet - Operations & Services Director

Public Services & Transport

Thames Valley Police - Procurement Manager - Property and

Facilities

London Underground Ltd - Ambience Manager

Royal Mail Property and Facilities Solution s - Regional

Director

Virgin Trains East Coast - Team Leader

London Underground Ltd - Commercial Manager

Crime Scene Cleaning - Managing Director

Avon & Somerset Constabulary - Soft Service FM Manager

Suffolk Fire & Rescue - Property Manager

Janitorial Supplies

Lyreco UK Ltd - Director of Business Development

Arco Ltd - Divisional Director

Bunzl Cleaning & Safety Supplies - Category Manager

Seldram Supplies Ltd - Managing Director Imperial Janitorial Supplies Ltd - Sales Director

Corporates

American Express - Cleaning Contracts Manager

Hewlett Packard - Facilities Manager Bloomberg - Facilities Manager Meryl Lynch - Operations Manager

Santander UK - Solutions Director

Royal Bank of Scotland - Senior Facilities Manager

Royal Bank of Scotland - Senior Faci Canary Wharf Ltd - Head of Facilities











The Cleaning Show 2017 in London surpassed our expectations for both the quality and quantity of visitors to our stand. It was also interesting to see a good level of international visitors looking for opportunities with UK businesses.

James Tobias, Sales Director, Clover Chemicals Ltd.











What a show - the Pacvac stand was inundated with senior management and decision makers from all sized cleaning organisations, FM companies and Government bodies from right across the UK and even to countries like Poland. This is definitely the best International show that Pacvac has attended to date.

Graeme Trebley, Head of Sales, Pacvac













The London Cleaning Show at ExCeL was a great success and provided the opportunity to meet a wide range of customers from across the industry, as well as end users. It was a huge success for Unger.

Matt Hodgkins, General Manager, Unger UK







There's been a lot of talk of late saying events are dying out, but the phenomenal success of the Cleaning Show only goes to show this isn't the case.

> Craig McKay, Professional Business Unit Director. Kärcher UK



BOOK A STAND

The Cleaning Show 2019 is the best opportunity to launch products, exhibit current offerings, communicate key messages and explain your services to the cleaning and hygiene sector.

For thousands of key decision makers The Cleaning Show is an important chance to compare products and meet existing suppliers whilst gaining free business advice from a range of seminars.

Please be aware that exhibition space is allocated on a first come, first served basis.

RATES FOR EXHIBITING*

	ASSOCIATION MEMBER RATE	NON-ASSOCIATION MEMBER RATE
SPACE ONLY Book space only with the exhibition and appoint your own contractor to build your stand for you	£305.00 per sqm	£355.00 per sqm

SHELL SCHEME STAND BUILT FOR YOU

To make life easier for you, we offer a prepared stand option, so that you can turn up with your products, posters and brochures. This package includes:

- Fascia name board
- Walls
- Carpet
- One fluorescent light per 9 sam
- One 500w electrical socket



£354.00 per sqm

£404.00 per sqm

^{*}Rates exclude VAT. Please note that co-exhibitors will be charged 25%



CONTACT THE TEAM

GENERAL

Quartz Business Media Ltd

Quartz House 20 Clarendon Road Redhill, Surrey RH1 1QX UK

T: +44 (0)1737 855000 info@cleaningshow.com

EXHIBITION

Vanessa Van Santen-Smith

Sales Manager
T: +44 (0)1737 855041
vanessavss@guartzltd.com

Michelle Andrews

Sales Executive
T: +44 (0)1737 855086
michelleandrews@quartzltd.com

SEMINAR PROGRAMME/EDITORIAL

Neil Nixon

Editor - C&M Magazine T: +44 (0)1752 213573 neilnixon@guartzltd.com

MARKETING

Jo Tyler

Marketing Director T: +44 (0)1737 855012 jotyler@quartzltd.com

Sophie Wright

Marketing Executive T: +44 (0)1737 855022 sophiewright@quartzltd.com

OPERATIONS

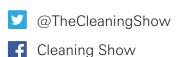
Diane Sheppard

Operations Manager
T: +44 (0)1737 855015
dianesheppard@quartzltd.com

Maisie Worster

Event Operations Assistant
T: +44 (0) 1737 855016
maisieworster@quartzltd.com

SOCIAL MEDIA





SPONSORSHIP OPPORTUNITIES

VIP LOUNGE | £20,000 + VAT

- EXCLUSIVE OPPORTUNITY



Includes branding rights of the VIP lounge and branding on all VIP campaign information and VIP passes at the event. Includes sponsor rights on the show guide and the website.

THE CLEANING SHOW CONFERENCE £5,000 + VAT – EXCLUSIVE OPPORTUNITY



Includes: area branding, logo on conference timetable, 12 x artwork panels, holding slides between presentations and flyers on seats Includes sponsor rights on the show guide and the website.

VISITOR BAGS | £2,500 + VAT - EXCLUSIVE OPPORTUNITY



Your logo on all visitor bags distributed at the entrance of the event and one insertion (limited size of A4 and weight maximum 40 grams). Includes sponsor rights on the show guide and the website.

INSERTS IN CARRIER BAG | £1,000 + VAT - SUBJECT TO AVAILABILITY

An insertion in the bag means that you will be able to ensure that all visitors to the event receive an item of literature or a branded gift from you. You will need to supply 7,000 insertions and they need to be limited to A4 size and less than 40 grams in weight. There may be flexibility on this, however we would need to approve the insertion before agreeing.

VISITOR BADGES | £1,500 + VAT

- EXCLUSIVE OPPORTUNITY

Your logo on all visitor badges distributed and worn by all visitors to the event. Includes sponsor rights on the show guide and the website.

BADGE LANYARDS | £4,000 + VAT

- EXCLUSIVE OPPORTUNITY

The opportunity to include your branding on the 5,000 lanyards distributed at the Cleaning Show. We supply and print the lanyards which will then be given out to visitors to hang their badges around their necks throughout the event.

'YOU ARE HERE' BOARDS | £1,400 + VAT



- 4 OPPORTUNITIES AVAILABLE

Your logo on all 'You are Here' directional boards positioned at the entrance of the event and throughout the hall. Includes sponsor rights on the show guide and the website.

FLOOR TILES | £900 + VAT

- LIMITED OPPORTUNITY

Your logo or message printed to floor tiles within the exhibition to direct visitors to your stand.



PROMOTIONAL OPPORTUNITIES

PRINTED VISITOR TICKET SPONSORSHIP

- EXCLUSIVE OPPORTUNITY

Your company profile and logo will feature on the promotional printed visitor invitations included in thousands of publications and distributed through direct mail and event partners. Over 100,000 are printed and distributed throughout the campaign.

REGISTRATION ENTRANCE AREA SPONSORSHIP £5,000 – EXCLUSIVE OPPORTUNITY

Your logo/graphic displays as a backdrop to the registration desks at the entrance to the event. This is the first thing that all visitors to the event will see as they collect their badges and enter the exhibition.

BESPOKE E-CAST | £1,000 + VAT

Your bespoke direct email sent to the cleaning show database including pre-registered visitors who have opted to receive offers and promotions from third party companies. Html content will need to be supplied at least one week prior to sending.

SPONSORSHIP OF THE CLEANING SHOW E-NEWSLETTER OR ONSITE DAILY | £500 + VAT PER INSERTION

By sponsoring a newsletter before or during the event your logo and stand number will be displayed at the top of the newsletter. You will also be given the opportunity to include 200 words about your company within the content of the newsletter. We will need this editorial at least one week prior to sending.

CONTACT US TO FIND OUT MORE...

Vanessa Van Santen-Smith

Sales Manager

T: +44 (0)1737 855 041

E: vanessavss@quartzltd.com

CLEANING SHOW WEBSITE BANNERS £500 + VAT – SUBJECT TO AVAILABILITY

The Cleaning Show and C&M Magazine websites attract a combined 32,000 visitors in the 6 week lead up to the event as people start to plan their visit to the show and register. Add your banner to the website and drive these people to your website. This is perfect for pre-event brand awareness. For those looking to drive traffic to their own sites we recommend a clear reason for visitors to click on banners.

COMPANY LOGO IN THE CLEANING SHOW GUIDE £150 + VAT

Make your exhibitor profile stand out in the official show guide by adding your company logo.

FULL PAGE ADVERTISEMENT IN THE CLEANING SHOW GUIDE | £995 + VAT

Promote your products and services to all visitors at the show and/or promote special show offers within the show guide to encourage people to visit your stand or get in touch after the event.

HALF PAGE ADVERTISEMENT IN THE CLEANING SHOW GUIDE | £575 + VAT

Promote your products and services to all visitors at the show and/or promote special show offers within the show guide to encourage people to visit your stand or get in touch after the event.



Cleaning & Maintenance Magazine is the official publication of the Cleaning Show. The onsite edition will be handed out to visitors at the entrance. An extra 11,000 print copies will be circulated to the pre-registered visitors in addition to our usual 36,000 print and digital readers.

Michelle Andrews

Sales Executive

T: +44 (0)1737 855 086

E: michelleandrews@quartzltd.com



ABOUT THE CLEANING SHOW

The Cleaning Show is the UK's largest dedicated cleaning and hygiene event. The exhibition, conference and series of features attract thousands of contract cleaners, facilities managers, healthcare estate managers, hospitality, leisure and retail managers, public service providers, local government and distributors.

Organised by the British Cleaning Council and Quartz Business Media (publishers of Cleaning & Maintenance Magazine), this event is run by the industry, for the industry and has proven to stand the test of time (now over 40 years old).

View **www.cleaningshow.co.uk** for the latest event announcements.





CONTACT US

The Cleaning Show Team

Quartz House 20 Clarendon Road Redhill, Surrey RH1 1QX, UK T: +44 (0)1737 855 000
F: +44 (0)1737 855 034
E: cleaning@quartzltd.com
W: www.cleaningshow.com
@cleaningshow

